



July 27, 2001

Attn: Joseph L. Widdup
National Institute of Standards and Technology
100 Bureau Dr. Stop 3571
Bldg. 301 Room B129
Gaithersburg, MD 20899-3571
M/F Solicitation SB1335-01-Q-0740

Dear Mr. Widdup:

We are pleased to submit the attached proposal in response to the National Institute of Standards and Technology's Request for Quotation (RFQ) (Solicitation Number SB1335-01-Q-0740) on behalf of the U. S. Department of Commerce's National Telecommunications and Information Administration for Centralized Management and Coordination of Registry, Registrar, Database, and Information Services for the usTLD.

As our proposal demonstrates, we offer the Department of Commerce a truly neutral vendor who is qualified to perform the required roles and responsibilities set forth in the Statement of Work in the Request for Quotation.

The solution we propose will demonstrate that NeuStar has:

- A legacy of managing public resources in a responsible manner.
- The experience to transition mission critical infrastructure services.
- Proven experience implementing advanced technologies to increase the utility of public resources.
- A legacy of facilitating policy processes in environments with multiple stakeholders.
- The financial means and necessary commitment to build and operate mission critical resources.

As requested, we have provided an original version and two copies of our response to the RFQ. The proposal is organized in accordance with the Instructions for Submitting Quotations, and Amendment 1, Question 15. Following this letter of transmittal is the RFQ Transmittal Form, NeuStar's signed Acknowledgment of Amendment 0001 (June 16, 2001), Amendment 0002 (June 17, 2001), and Amendment 0003 (July 23, 2001). NeuStar submits this response as "Confidential and Proprietary Information" and has indicated so in the left hand corner of each page. NeuStar understands this to mean, all information received in response to this solicitation will be considered confidential and proprietary information and will be treated as such, as cited in SB1335-01-Q-0740 Amendment 0001, Question 5.

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While I am the negotiator for this proposal and am authorized to bind the Corporation to any contract resulting herefrom, should you have any questions regarding our proposal, please contact Ken Hansen. **(contact information redacted)**

We look forward to working with the DOC and NTIA to ensure the successful enhancement and expansion of the usTLD.

Sincerely,

A handwritten signature in black ink, appearing to read "Robert Poulin". The signature is written in a cursive style with a large initial "R" and "P".

Robert Poulin
Vice President, Corporate Development
NeuStar, Inc.

Enclosures