## Deloitte.

## DoC NTIA Digital-to-Analog Converter Box Coupon Program NPRM

Nicholas Van Dongen, Senior Manager Allen Hockenbury, Senior Manager

November 14, 2006

### **Key Policy Objectives for Establishing Program Rules**

- Primary Program Rule Objectives:
  - Implement program consistent with congressional intent
  - Resolve ambiguities necessary to facilitate Program Execution
  - Protect the Consumer
  - Ensure Program Success
- NTIA should avoid codifying rules governing all aspects of the program
  - Achieve an effective balance between establishing a program framework and necessary requirements, without unnecessarily curtailing discretion in program implementation
  - Allow the Program Administrator to adopt best practices and effective cost tradeoffs for the program, in consultation with NTIA as appropriate

## **Critical Program Rules**

Critical Program Rules	Program Considerations
<ul> <li>Define "U.S Household"</li> <li>What defines a household?</li> <li>What are the specific eligibility requirements</li> </ul>	<ul> <li>Establishes program eligibility requirements and eliminates ambiguity in program administration</li> <li>Key to achieving program objectives</li> <li>Cost management</li> <li>Drives waste, fraud and abuse controls and complexity</li> </ul>
<ul> <li>Converter Box Technical Standards and Specifications         <ul> <li>Minimum Systems Requirements</li> <li>Functional Capabilities</li> <li>Energy Standards</li> </ul> </li> </ul>	<ul> <li>Establishes minimum quality standards to protect consumers</li> <li>Provides equipment consistency</li> <li>Establishes known baseline for manufacturer compliance</li> <li>Contributes to controlling Converter Box selections decisions and cost</li> </ul>
<ul> <li>Coupon access and use restrictions and limitations</li> <li>Application Process (issuance date, applicant data requirements, application medium)</li> <li>Restricted coupon use (returns/ exchanges)</li> <li>Retailer redemption (time limits, data needs)</li> <li>Coupon Expiration (time limits, grace periods)</li> </ul>	<ul> <li>Eliminates ambiguity in program administration</li> <li>Facilitates program administration</li> <li>Key to managing waste, fraud and abuse</li> <li>Ensures program is accessible and user friendly for consumers</li> </ul>

#### Other Considerations

- Reapplication for coupons (lost or expired)
- Address how/when expired coupons are returned to inventory
- DTA Convert Box Functionality needs to address antenna requirement

# **Areas That Should be Left to Program Administration Discretion (Not Specified in Rules)**

 As a general guideline, rules that drive <u>how</u> it will be done should be avoided unless mandated by the Act (e.g. receive coupon via USPS)

### Examples

- Coupon Format (Paper vs. Plastic)
- Coupon Application Process and Methods
- Waste, Fraud and Abuse Methods and Techniques (Serial Numbers, Watermarks)
- Retailer Certification

#### **About Deloitte**

Deloitte refers to one or more of Deloitte Touche Tohmatsu, a Swiss Verein, its member firms, and their respective subsidiaries and affiliates. Deloitte Touche Tohmatsu is an organization of member firms around the world devoted to excellence in providing professional services and advice, focused on client service through a global strategy executed locally in nearly 150 countries. With access to the deep intellectual capital of 120,000 people worldwide, Deloitte delivers services in four professional areas — audit, tax, consulting, and financial advisory services — and serves more than one-half of the world's largest companies, as well as large national enterprises, public institutions, locally important clients, and successful, fast-growing global growth companies. Services are not provided by the Deloitte Touche Tohmatsu Verein, and, for regulatory and other reasons, certain member firms do not provide services in all four professional areas.

As a Swiss Verein (association), neither Deloitte Touche Tohmatsu nor any of its member firms has any liability for each other's acts or omissions. Each of the member firms is a separate and independent legal entity operating under the names "Deloitte," "Deloitte & Touche," "Deloitte Touche Tohmatsu," or other related names.

In the U.S., Deloitte & Touche USA LLP is the member firm of Deloitte Touche Tohmatsu, and services are provided by the subsidiaries of Deloitte & Touche USA LLP (Deloitte & Touche LLP, Deloitte Consulting LLP, Deloitte Tax LLP, and their subsidiaries) and not by Deloitte & Touche USA LLP. The subsidiaries of the U.S. member firm are among the nation's leading professional services firms, providing audit, tax, consulting, and financial advisory services through nearly 30,000 people in more than 80 cities. Known as employers of choice for innovative human resources programs, they are dedicated to helping their clients and their people excel. For more information, please visit the U.S. member firm's website at <a href="https://www.deloitte.com/us">www.deloitte.com/us</a>.

Member of

Deloitte Touche Tohmatsu